CASE STUDY: LIONSTREET

Implementing Azure Virtual Desktop to mitigate potential risk of contractor access to business network and devices.

AT A GLANCE

Challenges

- Managing various contractors
- Risk giving access to company machines, applications and network
- High risk of security breach and data loss

Benefits

- Configuration of machines with proper security and data protection
- Secure, remote desktop connection - no external logins
- Cost savings - company laptops and devices not required

"Nearly 40% of data breaches come from an organization's business partners."

Verizon Data Breach Investigations Report

OBJECTIVE

Lionstreet is a rapidly growing, national network of elite firms and financial professionals. They provide high-net-worth, high-income and business-owner clients with sophisticated life insurance, wealth management and financial planning solutions. With an increasing number of contractors working on various projects, the company needed a secure and efficient solution. One that wouldn't compromise their partnerships, eliminate data breaches and improve business operations.

SOLUTION

Azure Virtual Desktop was the best solution, The service features isolated, virtual machines with pre-installed apps. This makes it easy for contractors to sign in and start working immediately.

Lionstreet first had to set up a network in Azure and then create virtual machines. 360 Visibility configured the machines with necessary apps and software, and Lionstreet's IT team ensured all security measures were in place to protect the virtual machines and the data they contained. Contractors were then provided with access through a secure desktop connection. This allowed them to work remotely, without needing new devices to be provisioned or shipped out. Strict security policies were also maintained as no external connections were made to the company network.

BENEFITS

Safe Access

Through Azure Virtual Desktop, contractors gained access to Lionstreet machines and business applications - without requiring company laptops or network access. This significantly reduced the risk of data breaches, plus, the virtual machines were configured with strict security measures.

Cost Savings

Lionstreet saved on purchasing and maintaining laptops for contractors. They also reduced costs associated with managing a remote workforce, including the use of VPNs and other remote access solutions.

Efficiency

Contractors could utilize Lionstreet machines and business applications without the need for a company laptop or access to the company network. This made it easy for contractors to sign in and start working immediately, increasing their efficiency and optimizing business performance.